



## Helpful Checklist for Sellers

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### Plan Ahead

- Walk through each room and analyze the home from a buyer's perspective.
- Make any necessary repairs and consider having a professional home inspection.
- Sell, donate or trash anything you don't need.

### Maximize Curb Appeal

- Paint the exterior home, including trim, doors and shutters
- Power wash the siding and windows
- Inspect the roof and repair as needed
- Sweep the entrance and sidewalks
- Trim shrubs and trees
- Mow grass or shovel snow

### Clean & De-clutter

- Thoroughly clean entire home from top to bottom
- Scrub kitchen and bathroom floors
- Clean hardwood floors
- Steam clean carpets, drapes or valences
- Repair cracks or holes in walls
- Paint interior walls keeping color neutral
- Replace outdated hardware
- Organize closets and store seasonal items
- Remove all small appliances, toys and magazines
- Remove garage items and store elsewhere
- Remove stains from sinks, toilets and bathtubs
- Close all toilet seat lids
- Hang fresh towels
- Secure valuable items such as cash and jewelry

### Staging

- Plant flowers or have potted plants or flowers
- Rearrange furniture to maximize space
- Pull back drapes to showcase nice views
- Open blinds for natural light
- Install higher wattage incandescent light bulbs to brighten rooms